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STATE OF OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES GENERAL SERVICES DIVISION
OFFICE OF STATE PURCHASING 4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: HOMELAND SECURITY; PROTECTION EQUIPMENT AND CONSULTING SERVICES

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7762000606 EFFECTIVE DATES: 05/01/06 TO 04/30/10

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10/24/05.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Sandy Herrel, CPPB sandy.herrel@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed:

Carol Nolan Drake, Director Date

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APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of State Purchasing, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR: TERMS: Net 30 Days 36-4510434 Critical Incident Solutions, LLC DELIVERY: 1 - 45 Days A.R.O. Longworth Hall 700 W. Pete Rose Way, Ste 4A FOB Dest: Freight Prepaid Cincinnati, OH 45203

CONTRACTOR'S CONTACT: James Noe e-mail: jwnoel@ci-solutions.net Telephone: (513) 333-7800, ext. 19

Web: www.ci-solutions.net

CONTRACTOR'S MIS/IT CONTACT:

James Noe e-mail: jwnoel@ci-solutions.net
Telephone: (513) 333-7800, ext. 19 Web:
www.ci-solutions.net

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT: Rick Dallalio
e-mail: rdallalio@ci-solutions.net Telephone: (513) 333-7800, ext. 11
Web: www.ci-solutions.net

BASIC ORDER LIMITATIONS Minimum: \$50.00 Maximum: \$150,000.00 - Agencies should contact State

Purchasing when they expect to exceed the Maximum Order

Limitation. Rate Schedule: Contact contractor's contact for catalog(s) and price list.

Respiration Protection:

Part No.	Description	Minimum Order	Price 1-499	Price 500 plus
600805	Quick2000	20	\$142.50	\$126.00
600810	Quick2000 with hard case	20	\$146.50	\$129.50
609052	Quick2000 training device	1	\$50.15	\$44.25
609010	QuickPro w/nose cup	20	\$142.80	\$126.00
609020	QuickPro w/nose cup and hard case	20	\$148.75	\$131.25
609110	QuickPro w/nose cup and drink tube	20	\$170.00	\$150.00
609120	QuickPro w/nose cup, drink tube, hard case	20	\$177.65	\$156.75
609012	QuickPro w/nose cup, hard case (no drink tube)	20	\$148.75	\$131.25
609052	QuickPro training device	1	\$50.15	\$44.25
753000	Opti-Fit Tactical Gas Mask, Small	25	\$111.18	\$98.10
763000	Opti-Fit Tactical Gas Mask, Medium	25	\$111.18	\$98.10
773000	Opti-Fit Tactical Gas Mask, Large	25	\$111.18	\$98.10
168800	CN/CS/P100 Canister for Riot Control	25	\$23.80	\$21.00

Direct Contact Protection:

Part No.	Description	Minimum Order	Price 25-499	Price 500 plus
54900	EDR Kit	25	\$55.50	\$46.50
54000	ED Kit	25	\$26.20	\$25.25
49000	DR Kit	25	\$45.50	\$40.50
50000	Egress Kit	25	\$10.50	\$9.50
40000	Decontamination Kit	25	\$17.50	\$15.75
40001	Decontamination Kit w/o modesty garment	25	\$9.50	\$8.25
90000	Redress Kit	25	\$29.50	\$24.75

Perimeter Control Kit

Part No.	Description	Minimum Order	Price 25-499	Price 500 plus
83000	Perimeter Control Kit (all sizes)	25	\$135.50	\$98.50
83005	Perimeter Control Kit Carry Bag	25	\$19.50	\$12.75

Consulting Services

Category	Description	Hourly Rate
Administration Assistant (1)	Performs general and administrative clerical duties, as assigned. Masters common computer programs, ie. Word, Excel, Power Point, etc. (High School Graduate; minimum 1 year experience)	\$35.00
Administration Assistant (2)	Performs duties of Level 1 and assumes responsibility for other more complex tasks, ie. preparing reports, accounts payable and receivable, etc. (Assoc Degree; minimum 3 years experience)	\$41.00
Management Consultant (1)	Performs activities in planning, administering, advising and/or conducting professional work in one or more specialties such as Terrorist Threats and Vulnerability Assessments, Security Enhancement Plans, First Responder Equipment Procurement, Event Recognition and Response Training, Emergency Operating and Response Plans, Mutual Aid Agreements, Critical Service Restoration, Expert Witness Opinion, Quality Control and other related fields (BS/BA; minimum 1 year experience)	\$59.00
Management Consultant (2)	Same as above (BS/BA; minimum 5 years experience)	\$71.00
Management Consultant (3)	Same as above (BS/BA; minimum 10 years experience)	\$82.00
Management Consultant (4)	Same as above (MS/MA; minimum 10 years experience)	\$97.00
Sr. Management Consultant	Same as above (MS/MA/PhD; minimum 15 years experience)	\$116.00
Principal Management Consultant (1)	Has significant management and senior management consulting and project management experience. Possesses specific skills in facilitation, project planning, understanding of Public Administration processes and private sector operations. Experience may include senior consultant roles in governmental agencies, officer level corporate responsibility and other equivalent scenarios. Recognized subject matter expert witness. (MS/MA/PhD; minimum 15 years experience)	\$145.00
Principal Management Consultant (2)	Same as above (MS/MA/PhD; minimum 15+ years experience)	\$172.00
Executive Management Consultant (1)	Principal management consultant with significant government or private sector management experience. Manages complex projects which include regulatory compliance, hiring and firing. Integrates multiple perspectives consultants with varying disciplines into client driven projects and programs. Senior level has global management experience and is capable of integrating multiple perspectives both in civil and business arenas, to include planning and integration of multi-state and federal mutual aid agreements. (MS/MA/PhD; minimum 15 years experience)	\$191.00
Executive Management Consultant (2)	Same as above (MS/MA/PhD; minimum 15+ years experience)	\$210.00

Training Services

Part No.	Description	Price
HS-RAD-EMS-01	<p>Homeland Security Training: Radiological Contamination, Emergency Medical Service</p> <p>An advanced level course designed to train EMS responders (e.g. EMT, Paramedic, ER personnel) to treat casualties of radiological incidents. Training will be conducted both in the classroom as well as in a practical exercise training area.</p> <p>Course Length – 6 Hours Class Size – 25 Students Maximum Class Location: Contractor or Agency Location</p>	\$4,500.00
WMD-A-4H-01	<p>WMD Awareness Training</p> <p>Course provides attendees (e.g. law enforcement, firefighter, EMT, Paramedic, ER personnel) with a basic understanding of terrorism and the potential threat of WMD</p>	\$1,000.00

	incidents Course Length – 4 Hours Class Size – 25 Students Maximum Class Location: Contractor or Agency Location	
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Part No.	Description	Price
BS-DIFC-4H-01	<p>Digital Imaging Familiarization Course</p> <p>Course provides attendees (e.g. bomb squad units at state, local and federal level) a preparatory level of instruction and understanding of the Logos Digital Imaging System. Students will learn the system components and assembly steps. Initial set-up procedures and implementation for development of radiographs as well as radiographic image manipulation for generating optimum detail and clarity. Computer navigation for saving, printing, and sending the radiograph will be included in course instruction.</p> <p>Course Length – 4 Hours Class Size – 15 Students Maximum Class Location: Contractor or Agency Location</p>	\$1,500.00
BS-EDIC-8H-01	<p>Enhanced Digital Imaging Familiarization Course</p> <p>Course provides attendees (e.g. bomb squad units at state, local and federal level) a preparatory level of instruction and understanding of the Logos Digital Imaging System. Students will learn the system components and assembly steps. Initial set-up procedures and implementation for development of radiographs as well as radiographic image manipulation for generating optimum detail and clarity. Computer navigation for saving, printing, and sending the radiograph will be included in course instruction. In addition to the BS-DIFC-4H-01 the course will give a comprehensive perspective for the utilization and convenient use of magnification and reduction procedures. Students will be given practical exercises, which will test and ultimately ensure their understanding of the system and its multiple capabilities.</p> <p>Course Length – 8 Hours Class Size – 15 Students Maximum Class Location: Contractor or Agency Location</p>	\$2,500.00
BS-PTDM-16H-01	<p>Precision Targeting and Decision Methodologies (PTDM)</p> <p>This course provides a new tool and way of thinking for the Hazardous Device Technician (e.g. bomb squad units at state, local and federal level) dealing with Weapon of Mass Destruction devices or when there may be an extreme need for forensic preservation. A precise disablement procedure will be attained through incident evaluation, optional radiographic configurations/interpretation and dynamic component separation with a percussion actuated disruptor.</p> <p>Course Length – 16 Hours Class Size – 15 Students Maximum Class Location: Contractor or Agency Location</p>	\$12,500.00
BS-PTDM-24H-01	<p>Precision Targeting and Decision Methodologies (PTDM)</p> <p>This course provides a new tool and way of thinking for the Hazardous Device Technician (e.g. bomb squad units at state, local and federal level) dealing with Weapon of Mass Destruction devices or when there may be an extreme need for forensic preservation. A precise disablement procedure will be attained through incident evaluation, optional radiographic configurations/interpretation and dynamic component separation with a percussion actuated disruptor. In addition to BS-PTDM-16H-01 is a third full day of realistic exercise. Practical scenarios designed to improve skills and familiarize the Technician with equipment and learned techniques for managing WMD/IEDs.</p> <p>Course Length – 24 Hours Class Size – 15 Students Maximum Class Location: Contractor or Agency Location</p>	\$15,000.00

Part No.	Description	Price
EM-501-06	<p>Introduction to the Incident Command System (IS-100)</p> <p>This course introduces participants to the Incident Command System and provides the basis for upper level ICS training. Those with any responsibility relating to emergency planning or response should attend. The course, equivalent of FEMA ICS-100, covers the principles of ICS, the ICS structure, and how it fits in with the National Incident Management System [NIMS]. Successful completion of this course will satisfy compliance with NIMS implementation outlined in Homeland Security Presidential Directive 5 [HPSD-5]. Upon completion of the course students will be trained in the following areas: Principles of ICS, ICS structure, How ICS fits in with the National Incident Management System [NIMS].</p> <p>Course Length – 8 Hours Class Size – 30 Students Maximum Class Location: Contractor or Agency Location</p>	\$2,700.00
EM-502-06	<p>Basic Incident Command System (IS-200)</p> <p>This course provides the basic framework for understanding and utilizing the “Incident Command System”. This course targets those with response taskings who may fill a supervisory role. This course, based on FEMA ICS-200, is designed to identify ICS features and principles. Successful completion of this course will satisfy compliance with NIMS implementation outlined in Homeland Security Presidential Directive 5 [HPSD-5]. Upon completion of the course students will be trained in the following areas: Establishment & Transfer of Command, Management by Objectives, Unified Command, ICS Management Functions, Organizational Flexibility, Unity and Chain of Command, Span of Control, Incident Action Plans, Resource Management, Common Terminology and Clear Text, Integrated Communications, Personnel Accountability.</p> <p>Course Length – 8 Hours Class Size – 30 Students Maximum Class Location: Contractor or Agency Location</p>	\$2,700.00
EM-503-06	<p>ICS for Expanding Incidents and Supervisors (ICS-300)</p> <p>This is a follow-up to Basic ICS that combines classroom and scenario-based instruction. An all-hazards ICS course, it is designed for all entities of the first responder community that have operational responsibilities during emergencies and disasters. Course is designed to expand on basic ICS, Principles of ICS, ICS structure, How ICS fits in with the National Incident Management System [NIMS].</p> <p>Course Length – 24 Hours Class Size – 30 Students Maximum Class Location: Contractor or Agency Location</p>	\$5,700.00
EM-504-06	<p>ICS for Command, General Staff and Complex Incidents (ICS-400)</p> <p>This course will be a follow-up to Intermediate ICS. It combines classroom and scenario-based instruction and is an all-hazards ICS course especially designed for all entities of the first responder community with operational responsibilities during emergencies and disasters. Course is designed to expand on material taught in Intermediate ICS (ICS-300) ICS.</p> <p>Course Length – 16 Hours Class Size – 30 Students Maximum Class Location: Contractor or Agency Location</p>	\$4,200.00

Part No.	Description	Price
EM-507-06	<p>Introduction to the National Management System – NIMS (IS-700)</p> <p>This course introduces the student to the concepts of the National Incident Management System. Those in attendance will gain an understanding of principles, purpose, and fundamental elements of this national program. NIMS provides a consistent nationwide template to enable all government, private sector, and nongovernmental organizations to work together during domestic incidents. This direction comes from presidential directive through the Secretary of Homeland Security. Through hands-on activities, those in attendance will be able to: Describe the key concepts and principles underlying NIMS, Identify the benefits of using ICS as the national incident management model, Describe when it is appropriate to institute an Area Command, Describe when it is appropriate to institute a Multi-agency Coordination System, Describe the benefits of using a Joint Information System (JIS) for public information, Identify the ways in which NIMS affects preparedness, Describe how NIMS affects how resources are managed, Describe the advantages of common communication and information management systems, Explain how NIMS influences technology and technology systems, Describe the purpose of the NIMS Integration Center.</p> <p>Course Length – 8 Hours Class Size – 30 Students Maximum Class Location: Contractor or Agency Location</p>	\$2,700.00
EM508-06	<p>Introduction to the National Response Plan – NRP (IS-800A)</p> <p>This course introduces the student to the operational concepts of the National Response Plan. Those in attendance will gain an understanding of best practices and procedures from incident management disciplines—homeland security, emergency management, law enforcement, firefighting, public works, public health, responder and recovery worker health and safety, emergency medical services, and the private sector—and integrates them into a unified structure. It forms the basis of how the federal government coordinates with state, local, and tribal governments and the private sector during incidents. Direction for the NRP comes from presidential directive through the Secretary of Homeland Security. Upon completion of the course students will be trained in the following areas: Describe the purpose of the NRP, Locate information within the NRP, Describe the roles and responsibilities of entities as specified in the NRP, Identify the organizational structure used for NRP coordination, Describe the field-level organizations and teams activated under the NRP, Identify the incident management activities addressed by the NRP.</p> <p>Course Length – 8 Hours Class Size – 30 Students Maximum Class Location: Contractor or Agency Location</p>	\$2,700.00

Notice to State Agencies: Prices for training do not include transportation to the training site for the contractor or agency personnel. These prices will follow the guidelines listed below.

<http://www.obm.ohio.gov/mppr/travel.asp>

CONTRACTOR INDEX

NIGP CODE NUMBERS: All purchase orders placed against this state term schedule shall list the following class, item, group numbers, detail and check digits for the respective items.

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
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*36-4510434 Critical Incident Solutions, LLC Longworth Hall 700 W. Pete Rose Way, Ste 4A Cincinnati, OH 45203	*36-4510434 Critical Incident Solutions, LLC Longworth Hall 700 W. Pete Rose Way, Ste 4A Cincinnati, OH 45203	James Noe e-mail: jwnoel@ci-solutions.net Telephone: (513) 333-7800, ext. 19 Fax: (513) 333-7804 Web: www.ci-solutions.net
Contractor NIGP Codes:		Service Counties:
Training and Instructional Services	924-16-99-004-9	All 88 Counties
Perimeter Control Items and Accessories	055-27-99-001-3	
Consulting Services: Security And Safety	918-93-99-108-2	

* **NOTICE TO CONTRACTOR:** ALL INVOICES TO THE STATE OF OHIO MUST SHOW THE CONTRACTOR/DEALER TIN. THIS CONTRACT SHOWS YOUR NUMBER AS PART OF THE ADDRESS AND IS ALSO YOUR CURRENT CONTRACTOR/DEALER NUMBER.

* **NOTICE TO INSTITUTIONS:** Your purchase orders against this contract MUST include the contractor/dealer number as shown above.